What is claimed is:

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1. A method of treating an alopecia selected from the group consisting of alopecia areata, female pattern hair loss, hair loss secondary to chemotherapy or radiation treatment, stress-related hair loss, self-induced hair loss, scarring alopecia, and alopecia in non-human mammals, the method comprising administering to a mammal who has experienced or is considered at risk for experiencing the alopecia an effective amount of a compound of formula (I)

$$R^4SO_2$$
 OH
 R^2
 R^1
 OH
 R^1
 R^1
 R^1

or a pharmaceutically acceptable salt thereof, wherein

10 X is O, S or NH;

R and R^1 are each independently selected from H and C_1 - C_4 alkyl or taken together represent C_2 - C_6 alkylene;

 R^2 is H or C_1 - C_4 alkyl;

 R^3 is

(a) a 6-membered heterocyclic ring containing 1 or 2 N heteroatoms, said ring being linked to X by a ring carbon atom, optionally benzo-fused and optionally substituted, including in the benzo-fused portion, by C_1 - C_6 alkyl, hydroxy, -OR⁵, halo, -S(O)_mR⁵, oxo, amino, -NHR⁵, -N(R⁵)₂, cyano, -CO₂R⁵, -CONH₂, -CONHR⁵, or -CON(R⁵)₂, with the proviso that R³ is not an N-(C_1 - C_6 alkyl)pyridonyl group;

(b) when X is NH, a group of the formula:

$$\longrightarrow^{\mathsf{R}^6}_{\mathsf{NR}^7: \mathrm{or}}$$

(c) when X is NH, a group of the formula:

R⁴ is phenyl substituted by a hydroxy group and optionally further substituted by

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1 or 2 substituents each independently selected from hydroxy, C₁-C₆ alkyl, -OR⁵, halo, cyano and nitro;

 R^5 is C_1 - C_6 alkyl;

 R^6 is $-OR^5$, $-NHR^5$, $-N(R^5)_2$, $-SR^5$ or $-NHR^9$;

R⁷ is cyano;

 R^{8} is $-OR^{5}$, $-NHR^{5}$, $-N(R^{5})_{2}$ or $-NHR^{9}$;

 R^9 is phenyl optionally substituted by C_1 - C_6 alkyl, hydroxy, -OR 5 , halo, cyano or nitro; and

m is 0, 1, or 2.

- The method of claim 1, wherein R³ is a 6-membered heterocyclic ring containing 2N heteroatoms, said ring being linked to X by a ring carbon atom, optionally benzo-fused and optionally substituted, including in the benzo-fused portion, by C₁-C₆ alkyl, hydroxy, -OR⁵, halo, -S(O)_mR⁵, oxo, amino, -NHR⁵, -N(R⁵)₂, cyano, -CO₂R⁵, -CONH₂, -CONHR⁵, or -CON(R⁵)₂, with the proviso that R³ is not an N-(C₁-C₆ alkyl)pyridonyl group.
- 15 3. The method of claim 2, wherein

X is O or NH;

 R, R^1 , and R^2 are each C_1 - C_4 alkyl;

 R^3 is a 6-membered heterocyclic ring containing 2N heteroatoms, said ring being optionally benzo-fused and optionally substituted, including in the benzo-fused portion, by C_1 - C_4 alkyl, hydroxy, halo, or oxo; and

R⁴ is phenyl substituted by 1 or 2 hydroxy groups.

4. The method of claim 3, wherein

X is O;

R, R¹, and R² are each methyl;

R³ is 3-hydroxypridazin-6-yl, 2,3-dihydro-2-methyl-3-oxopyridazin-6-yl, 2,3-dihydro-2 ethyl-3-oxopyridazin-6-yl, 1,2-dihydro-1-oxo-2H-phthalazin-4-yl, 1,2-dihydro-2-methyl-1-oxophthalazin-4-yl, or 2-chloropyrimidin-4-yl; and

R⁴ is 2-hydroxyphenyl, 3-hydroxyphenyl, 4-hydroxyphenyl or 3,4-dihydroxyphenyl.

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- 5. The method of claim 4, wherein R³ is 2,3-dihydro-2-methyl-3-oxopyridazin-6-yl and R⁴ is 3-hydroxyphenyl or 4-hydroxyphenyl.
- 6. The method of claim 1, wherein the compound of formula (I) has the configuration shown in formula (IA)

- 7. The method of claim 1, wherein the compound of formula (I) is selected from the group consisting of 3,4-dihydro-4-(2,3-dihydro-2-methyl-3-oxopyridazin-6-yl)oxy-3-hydroxy-6-(3- hydroxyphenyl)sulphonyl-2,2,3-trimethyl-2H-benzo[b]pyran; 3,4-dihydro-4-(2,3-dihydro-2-methyl-3-oxopyridazin-6-yl)oxy-3-hydroxy-6-(4-hydroxyphenyl)sulphonyl-
- 8. The method of claim 1, wherein the compound of formula (I) is (3S,4R)-3,4-dihydro-4-(2,3-dihydro-2-methyl-3-oxopyridazin-6-yl)oxy-3-hydroxy-6-(3-hydroxyphenyl)sulphonyl-2,2,3-trimethyl-2H-benzo[b]pyran of formula (II)

2,2,3-trimethyl-2H-benzo[b]pyran; and (3S,4R)-stereoisomeric forms thereof.

- 15 9. The method of claim 1, wherein the compound of formula (I) or a pharmaceutically acceptable salt thereof is administered in the form of a composition further comprising a pharmaceutically acceptable carrier, diluent, or excipient.
 - 10. The method of claim 9, wherein the composition is administered topically to a target area on the mammal.
- 20 11. The method of claim 10, further comprising the step of removing the composition from the target area after administration.

- 12. The method of claim 1, wherein the mammal is a human.
- 13. The method of claim 12, wherein the alopecia is selected from the group consisting of alopecia areata, female pattern hair loss, hair loss secondary to chemotherapy or radiation treatment, stress-related hair loss, self-induced hair loss, and scarring alopecia.
- 5 14. The method of claim 1, wherein the mammal is non-human.
 - 15. A pharmaceutical composition for an alopecia selected from the group consisting of alopecia areata, female pattern hair loss, hair loss secondary to chemotherapy or radiation treatment, stress-related hair loss, self-induced hair loss, scarring alopecia, and alopecia in non-human mammals comprising a pharmaceutically acceptable carrier in admixture with an effective amount of a compound of formula (I)

$$R^4SO_2$$
 $X-R^3$
 OH
 R^2
 R^1
 OH
 R
 (I)

or a pharmaceutically acceptable salt thereof, wherein

X is O, S or NH;

R and R^1 are each independently selected from H and C_1 - C_4 alkyl or taken together represent C_2 - C_6 alkylene;

$$R^2$$
 is H or C_1 - C_4 alkyl; R^3 is

- (a) a 6-membered heterocyclic ring containing 1 or 2 N heteroatoms, said ring being linked to X by a ring carbon atom, optionally benzo-fused and optionally substituted, including in the benzo-fused portion, by C_1 - C_6 alkyl, hydroxy, $-OR^5$, halo, $-S(O)_mR^5$, oxo, amino, $-NHR^5$, $-N(R^5)_2$, cyano, $-CO_2R^5$, $-CONH_2$, $-CONHR^5$, or $-CON(R^5)_2$, with the proviso that R^3 is not an N- $(C_1$ - C_6 alkyl)pyridonyl group;
 - (b) when X is NH, a group of the formula:

$$\stackrel{\mathsf{R}^6}{\sim}_{\mathsf{NR}^7;\,\mathsf{or}}$$

(c) when X is NH, a group of the formula:

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 R^4 is phenyl substituted by a hydroxy group and optionally further substituted by 1 or 2 substituents each independently selected from hydroxy, C_1 - C_6 alkyl, -OR⁵, halo, cyano and nitro;

5 R^5 is C_1 - C_6 alkyl;

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 R^6 is $-OR^5$, $-NHR^5$, $-N(R^5)_2$, $-SR^5$ or $-NHR^9$;

R⁷ is cyano;

 R^{8} is $-OR^{5}$, $-NHR^{5}$, $-N(R^{5})_{2}$ or $-NHR^{9}$;

 R^9 is phenyl optionally substituted by $C_1\text{-}C_6$ alkyl, hydroxy, -OR 5 , halo, cyano or nitro; and

m is 0, 1, or 2.

- 16. The pharmaceutical composition of claim 4 in which said carrier is suitable for topical administration.
- The pharmaceutical composition according to claim 6 in which said compound is
 (3S,4R)-3,4-dihydro-4-(2,3-dihydro-2-methyl-3-oxopyridazin-6-yl)oxy-3-hydroxy-6-(3-hydroxyphenyl)sulphonyl-2,2,3-trimethyl-2H-benzo[b]pyran.